

# JDSU Encore Certified Pre-Owned Test Equipment

## Save on the test equipment you trust



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### Why buy JDSU Encore certified pre-owned test equipment?

#### **Confidence — Equipment is certified and meets JDSU factory specifications**

Purchase certified pre-owned test equipment from the JDSU Encore program with confidence. All Encore equipment has the same quality and includes the same benefits as new JDSU products. Equipment sold through Encore meets JDSU factory specifications and includes firmware updates, engineering changes, functional verifications, and calibrations. It also includes all standard accessories, a JDSU warranty, technical assistance, and customer-service support.

#### **No hassles — Upgrades available at time of purchase; world-class, multiyear support plans**

Avoid the hassles of buying equipment through alternate channels. Many customers who purchased used equipment online or via alternate sales channels need to come back to JDSU to repair, upgrade, calibrate, or replace accessories. With Encore equipment, product upgrades can be installed at the time of purchase. Also, you can further protect your investment with multiyear Gold, Silver, or Bronze support plans that reduce your total cost of ownership.

#### **Flexibility — Trade in your current JDSU equipment for credit on new JDSU equipment and services**

Customers often decide to trade in their equipment through Encore and receive credit towards the purchase of newer JDSU equipment and services. Minimize budget expenses and get the equipment you trust most to perform your job right!

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## Comparison between buying JDSU Encore certified pre-owned test equipment vs. used test equipment from alternate channels

Features	JDSU	Alternate Channels
<b>Guaranteed to meet JDSU specifications*</b> Includes firmware updates, engineering changes, functional verifications, and calibrations.	Yes	No
<b>Includes standard accessories and manuals</b>	Yes	Maybe
<b>JDSU manufacturer's warranty**</b>	Yes	No
<b>JDSU technical assistance and customer support</b>	Yes	No
<b>Purchase of new software/hardware upgrades with Encore equipment at time of purchase</b>	Yes	No
<b>Trade in JDSU equipment for newer equipment and services</b>	Yes	Maybe
<b>Service offerings such as PLUS support plans and on-site and online training courses</b>	Yes	No

\* Equipment may have minor blemishes which will not affect its technical performance.

\*\* Replaceable batteries conform to JDSU standard warranty period of 12 months.

JDSU is a leader in the communications test and measurement industry with a rich history of ensuring efficiency, improving network performance, and lowering costs. Our solutions play critical roles with service providers, equipment manufacturers, and enterprises worldwide tasked with deploying reliable networks.



**North America**  
Tel: 1 866 228 3762  
Fax: +1 301 353 9216

**Latin America**  
Tel: +1 954 688 5660  
Fax: +1 954 345 4668

**Asia Pacific**  
Tel: +852 2892 0990  
Fax: +852 2892 0770

**EMEA**  
Tel: +49 7121 86 2222  
Fax: +49 7172 86 1222

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